

## **FUTURE TRENDS/FUTURE OPPORTUNITIES**

### **Sorry, Christopher Columbus, the world really is flat!**

Buckle up and travel with Marilyn in her personal Time Machine. First, you'll return to the Stone Age and see how far civilization has come in such a short time. Then, you'll travel into the future, *all the way to 2025*, to see what the future holds for our businesses and lives. You'll meet some impressive people along the way who have already seen the future and are acting on it right now. You will be amazed and inspired about what opportunities lie before you and you'll be ready to jump right off of the Time Machine and act on them. Hold on, it's going to be a fast (and fun) ride!

## **WHAT DO YOU REALLY SEE?**

### **Vision Quest: 21st Century Style- Projecting Your Tomorrow and Heading Towards It Today**

Successful people accomplish their goals by design...*not* by default.

Don't leave your success to chance. Believe that your vision is already waiting to be discovered and your goals are already waiting to be achieved: *You* just have to design your approach such that you can uncover them. Become empowered to not only define your goals but to also create a set of actions that will help you accomplish them as well. What's a SMART goal? How do you distinguish between the 6 Dimensions of a Vision? How do you implement your game plan successfully for yourself and your team? Through inspiring stories, strategies and group interaction, you will be amazed at what you learn and what you "see" for the very first time (and yet it has always been there just waiting for you to discover!). Join Marilyn in this fascinating journey from identifying your vision to accomplishing your goals.

## **WHO LET THE GREMLINS IN?**

### **Paper Management for the 21st Century**

Many of us are working hard to "go green" and become a "paperless society" but, as a society we have a long way to go. Marilyn shows you how it's really not your fault that you're still buried in paper. You see, it's those pesky gremlins that have convinced us that we have to save everything, know everything and have everything at our fingertips at all times.

Ever noticed how gremlins even get themselves delivered to your door? Audiences will learn how to decide what is really important to keep and how to rid themselves of the "paper gremlins" once and for all. Gremlins beware.

## **LEAVE ROOM FOR THE CREAM**

### **Time Management with a 21st Century Twist**

While waiting in line at Starbuck's, Marilyn heard someone ask: "Is your life rich, like a creamy cup of coffee? Or, are you juggling business, family, friends, and elder care and—if you are lucky—have a little time left over for yourself...?" She thought this would be a great topic for a seminar on Time Management! So much is expected of us. Setting goals that leave room for a personal life in the 21st century is quite challenging. Marilyn has lots of stories to tell about how she has helped her clients create balance in their lives and finally get the life and lifestyle they deserve. She will challenge you to cherish your Time as your Life. You will learn how to say "No" when what you are really doing is saying "Yes!" to yourself (and leave them smiling). You will learn the difference between "have to do" and "don't have to do". You will smile all the way home because now you will know how to "leave room for the cream". O Lait!!

## **LISTEN UP!**

### **How to Be a Better Listener: The Gift that Keeps on Giving**

We all *think* we know how to listen. The truth is, however, that most people talk 80% of the time when they think they are listening and, while they're should be listening, are already thinking about what they are going to say next! Learning how to really listen is the best gift you can give to yourself (not to mention to others). Do you want to be a better salesperson, supervisor, spouse, parent, friend, colleague or business owner? Are you struggling to get others to follow you or "buy into" your ideas? Or, you can't get your team building off the ground? In this fascinating presentation, Marilyn will challenge you to see yourself and others in a different way. You will learn how to really listen and you'll be amazed how differently a conversation can go when you learn how to truly listen! Your newly-found listening skills will enable you to get the results you want and the respect you deserve.

## **WHAT TO DO WHEN "LIFE HAPPENS"**

### **When Change Is Not So Good, what are we supposed to do?**

When you are struggling with significant change in your life, the last thing you want to hear from anybody is that change is good. You'd rather things stayed just as they are. Your systems no longer work.

Most of what you did before seems irrelevant. And, now you have to start over! Change—good or bad—is inevitable. How we handle the change is not. Marilyn has faced lots of change in her own life and lived to help her clients learn how to cope. Sometimes it's okay to cry, sometimes it's better to laugh; it's always important to take action.

This speech is chock full of interesting and entertaining stories, coping strategies, and insightful tips to empower you. You'll leave knowing what to do when "life happens".

### **THE STARFISH PRINCIPLE (c) AND OTHER STORIES**

#### **"Fairy Tales" to help you get "Unstuck from your Stuff"**

"Wait! I might need that someday...". "It's quite valuable!" "I paid a lot for it." "It's ugly, but, I inherited it." Sound familiar? Marilyn has heard it all and has a list of the funny excuses people have given for why they keep their stuff. When her Cluttered Clients (as she loves to call them) tell her that their business or home "must be the worst she has ever seen", Marilyn just smiles. You can't scare Marilyn because she's a Professional Organizer and she's going to tell you about some of the amazing things she's seen! (Names are changed to protect the innocent!) In this funny and informative presentation, Marilyn challenges you to re-examine why you think you have to have all the "stuff" in your life. You will hear the story of the Five Little "P's" and How They Grew (not a children's story, Marilyn warns) and "The Starfish Principle"; © her own adaptation of Loren Easley's story. You will learn a 4-point, easy-to-remember, technique she created to get you "Unstuck from your Stuff" and finally be free to live the life you deserve!

### **WHAT DO YOU WANT YOUR BUSINESS TO DO FOR YOU?**

#### **How to Create a Business which Serves Your Lifestyle...Not the Other Way Around!**

Most business owners allow their businesses to run their lives, leaving them little or no time for family, friends and other pursuits. In other words, their businesses own THEM. Marilyn shows you how to turn that all around to create a life you love and *THEN* your business. In this fun and informative presentation, she will offer you a plan to create the life and business you want. You will identify what will make your business successful; how to identify your "Top 3 Energy Eaters", your highest ROI, and learn the difference between front-end, high-ticket and back-end products. You will learn the important steps to attaining Market Leadership, how to have the best year ever and never leave money on the table again! (And, *have fun* along the way!).